

Create Liquidity for Sustainability



C-PACE FINANCING PROVIDES LIQUIDITY & STABILITY

C-PACE programs encourage and incent the integration of energy-saving and renewable infrastructure in the built environment through long-term low-cost financing. C-PACE is also a valuable tool free up capital for other sustainable and resiliency development projects.

ADVANTAGES

- proceeds of up to 35% of stabilized property value
- method to extract working capital
- reduce senior loan payments
- cover construction overruns
- can ensure long-term stability of capital stack
- apply to recently improved or constructed properties as well as properties currently under construction

CSRE PROJECT SPOTLIGHT



The above San Deigo property was mid-construction when it tapped \$13.7 million in retroactive PACE funding from CounterpointeSRE.

FINANCE TERMS

- permanent fixed-rate funding
- delay first repayment up to 24 months
- greater than 20 year amortization (based on useful life of improvements)
- non-accelerating, non-recourse
- fully funded at closing
- flexible prepayment terms available

View C-PACE basics

THE "LOOK-BACK"

- funding covers PACE-eligible projects from completed construction or retrofit
- typically 1-3 years since completion
- available in the following states
 AR, CA, CT, CO, DC, DE, FL, IL, KY,
 MD, MI, MO, MN, NE, NY, OH, OR,
 PA, RI, TX, UT, and WI

Note: some PACE policies only allow for inflight projects, or require an energy evaluation to have been performed before evaluation.

Contact the Counterpointe SRE team for more information.

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