



ACUTE CARE HOSPITAL

Providence, RI
\$42 Million
C-PACE
Energy Retrofit



ACUTE CARE HOSPITAL

Hollywood, CA
\$15.25 Million
C-PACE
Energy Retrofit



ACUTE CARE HOSPITAL

Culver City, CA
\$22.5 Million
C-PACE
Seismic and Energy Retrofits



REGIONAL HOSPITAL

Tyler, TX
\$8.5 Million
C-PACE
Energy Retrofit



LA DOWNTOWN MEDICAL CENTER

Los Angeles, CA
\$10.9 Million
C-PACE
Energy Retrofit



ACUTE CARE HOSPITAL

North. Providence, RI
\$18 Million
C-PACE
Energy Retrofit

Driven by corporate ESG goals and a desire to reduce energy expenses, facility managers turn to CounterpointSRE to upgrade aging equipment and to reduce operating expenses.

NO IMPACT TO CREDIT RATING

Simple, property based underwriting does not impact credit and does not require investment grade credit

IMMEDIATE CASH FLOW POSITIVE

Upgrades yield net positive cash flow the first year and long term financing smooths out OPEX impact

OFF-BALANCE SHEET

May be treated off-balance sheet with no guarantees, intercreditor agreements, or financial covenants

NO OUTLAY OF CAPITAL WITH INCREASED ROI

100% financing with owner retaining all rebates and Incentives. Ability to defer start of repayment for years

LEASEHOLD AND THIRD PARTY OWNED SYSTEMS

Leased properties and third-party owned systems (lease, PPAs and ESAs) are eligible for financing

MANY PROJECTS ELIGIBLE

New construction, specialized commercial equipment, prepaid maintenance contracts, and completed projects may be financed to recapture CAPEX